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**01. AGENDA**

**02. SPONSORS**

**03. SPEAKERS**

**04. IT EVENTS**

**05. IT EVENTS ASSOCIATIONS**

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# THE DAY 1 AGENDA

10:00 - 19:00

## EXHIBITIONS

Sponsors and exhibitors will start their displays at 10 AM

**BR IEF /** 11:00 - 11:45  
**OPENING & WELCOME**  
Opening Speech

**BR IEF /** 11:45 - 12:15  
**GAMAL EL ZIYADY**

**BR IEF /** 12:15 - 13:00  
**MOHAMED ABOU TALEB  
AND AMR SALAH**  
Arab Facility Management

**BR IEF /** 13:00 - 14:00  
**BREAK 1**

**BR IEF /** 14:00 - 14:30  
**LARA PAEMEN**  
IFMA

**BR IEF /** 14:30 - 15:00  
**HEBA KAMAL**  
Enova by Veolia

**BR IEF /** 15:00 - 15:30  
**MOHAMED SALLAM**  
Siemens Energy

**BR IEF /** 15:30 - 16:00  
**BREAK 2**

**BR IEF /** 16:00 - 16:30  
**TARIQ CHAUHAN**  
EFS

**BR IEF /** 16:30 - 17:15  
**SUSTAINABILITY VISIBILITY  
AND BEST PRACTICES**  
Panel Discussion

**BR IEF /** 17:00 - 17:30  
**CLOSING & WRAPUP**

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# THE DAY 2 AGENDA

10:00 - 19:00

## EXHIBITIONS

Sponsors and exhibitors will start their displays at 10 AM

**BR IEF /** 11:00 - 11:15  
**OPENING & WELCOME**  
Opening Speech

**BR IEF /** 11:15 - 11:45  
**THOMAS L. MITCHELL**  
IFMA

**BR IEF /** 11:45 - 12:15  
**EMAD ADEL**  
CBRE

**BR IEF /** 12:15 - 12:45  
**NICOLA SACILOTTO**  
Frezza

**BR IEF /** 12:45 - 13:00  
**IBRAHIM GHOSN**  
Enova by Veolia

**BR IEF /** 13:00 - 14:00  
**BREAK 1**

**BR IEF /** 14:00 - 14:30  
**AHMED OTHMAN**  
Arab Contractors For Facility Management

**BR IEF /** 14:30 - 15:00  
**AHMED EL ASHRY**  
Kharafi National

**BR IEF /** 15:00 - 15:45  
**INNOVATION IN FM**  
Panel Discussion

**BR IEF /** 15:45 - 16:15  
**BREAK 2**

**BR IEF /** 16:15 - 17:00  
**BUSINESS DEVELOPMENT**  
Panel Discussion

**BR IEF /** 17:00 - 17:30  
**CLOSING & WRAPUP**

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# 02

# **SPEAKERS**

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**ENG. AMR SALAH**  
**CHIEF OPERATING OFFICER**  
ARAB FACILITY MANAGEMENT

Eng. Amr Salah has a wealth of knowledge and invaluable experience from the Property & Facilities Management arena, with over 17 years of operating in both domestic and multinational firms. During the last 4 years, he assumed the role of Country Manager for High Value Accounts at Jones Lang LaSalle (JLL) Egypt with an extended responsibility for KSA and UAE, as well as joining G4S as their Regional Director of Facilities in Saudi Arabia. Eng. Amr Salah is the Chief Operating Officer of Arab Facility Management Company AFM.



**ENG. MOHAMED ABOUTALEB**  
**COMMERCIAL DIRECTOR**  
ARAB FACILITY MANAGEMENT

Eng. Mohamed Aboutaleb professional Engineer with a strong background in the Property & Facilities Management arena, with over 29 years of Business Development and Operational Management, serving both domestic and multinational firms.

Having served over 17 years, early in his career, with the prestigious Egyptian Armed Forces, Eng. Aboutaleb transitioned into the Private Sector, embarking on the Retail Commercial activities and Total Facilities Management of Majid Al Futtaim's Egyptian and Bahraini operations, Eng. Mohamed Aboutaleb is the Commercial Director of Arab Facility Management Company AFM.

# egypt facility management forum speakers



## **TARIQ CHAUHAN** **GROUP CEO**

**EFS FACILITIES SERVICES GROUP**

Tariq Chauhan an industry leader in Global Facilities & Infrastructure Management across the Middle East, Africa, South Asia and Turkey. He is an accomplished business leader, widely hailed for establishing EFS as a regional powerhouse and a premium facilities management (FM) brand. Tariq stands amongst the Top 5 CEOs featured in the Forbes Top Indian Leaders of 2019, ranked 12th amongst the Top 60 professionals in the Middle East by Construction Business News Middle East, and awarded the Industry Leader of the Year 2020 by Innovation in Construction & FM Awards. Till date, Tariq has advocated multiple causes on renowned platforms like Middle East Facility Management Association (MEFMA), International Facility Management Association (IFMA), Federation of Indian Chambers of Commerce & Industry (FICCI), Oracle Open World 2019, Middlesex University, Bangladesh Economic Forum, Microsoft Summit, Emirates Aviation Academy, BBC World Service, the Harvard India Conference and Antar Rashtriya Sahayog Parishad (ARSP) or the Indian Council for International Co-operation.



## **ENG. GAMAL ALZIYADY** **MAINTENANCE GENERAL MANAGER**

Gamal is a resilient, intrinsically motivated general manager with a success-driven mentality putting him through a never-ending cycle of self-mastery and growth. Graduating from the faculty of engineering - Mechanical Power Engineering in 1988, he ranked 4th in his class before ranking 1st in his post-graduate studies in Design, Installation, and Maintenance of HVAC.

Driven by his desire for continuous improvement, he attended multiple courses about leadership and management skills, time management & priorities settings, crucial conversations, the 7 habits of highly effective people, MMP, and is a certified trainer from the Gulf innovation for training and consulting.

Moreover, He was a Major in the Egyptian Armed Forces Engineering Authority for a decade prior to working as an HVAC designing and installation engineer and as a technical manager in the private sector. His profound crisis management, leadership, and interpersonal skills enabled him to join the Arab bank PLC as a maintenance manager afterward.

# egypt facility management forum speakers



## **ENG. AHMED EL-ASHRY** **BUSINESS DEVELOPMENT MANAGER** KHARAFI NATIONAL

Eng. Ahmed El Ashry is a Mechanical Engineer with Bachelor of Science Mechanical Power Engineering from Cairo University, he holds Master of Business Administration (MBA) from Alexandria University under Partnership Program (UPP) agreement with the School of Business George Washington University, and holds a Diploma from the International Advertising Association (IAA).

Eng. Ahmed El-Ashry dedicated his solid experience for more than 18 years serving Kharafi National Egypt. The Diversity of El-Ashry's work with Kharafi National was and is still in many sectors and areas such as construction, engineering, tendering, electromechanical works, planning & cost control, site engineering works, supported departments, and materials assets control and procurement. .



## **IBRAHIM GHOSN** **SENIOR VP - OPERATIONS** ENOVA BY VEOLIA

He currently is SVP - Operations for Enova by Veolia. Ibrahim is an agile strategic leader with diversified experience in Engineering Consultancy, Operations and Maintenance and Facilities and Energy Management.

Ibrahim offers the unique combination of hands-on administration that maximizes organizational effectiveness, operations-oriented leadership that ensures efficiency, and people-oriented guidance that yields productivity.



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**ENG. HEBA KAMAL**  
**GENERAL MANAGER**  
ENOVA BY VEOLIA

Heba Kamal PMP, FMP Instructor, CEM is now the General Manager for Enova by Veolia in Egypt. In her role, she is responsible for creating and implementing business strategies while overseeing operations and support functions activities to ensure contracts delivery. She also plays a key role in supporting business growth especially in Egypt's energy sector.

Heba holds a Bachelor of Science in power electrical engineering, and is certified in PMP, CEM, FMP, and FMP. She is also an official trainer by the International Facility Management Association (IFMA).



**ENG. SHERIF AHMED**  
**MSCENG, MSCFM, CBIFM**  
SIAC FACILITIES MANAGEMENT

Sherif is an expert facilities professional specialized in facilities management, with a wide range of experience in support services. He holds an MSc degree in Facilities Management from The University of Reading, UK, and a MSc. in Structural Engineering. He is certified from the BIFM with over 17 years' experience in facilities and property management in multidisciplinary sectors from real estate, healthcare, FMCG, and telecommunications.

In the last assignment, Sherif oversaw the Operations and Services across all the American University properties in Cairo as the Associate Vice President. He was previously working in Smart Villages as Vice President of Operations & Facilities, in Children's Cancer Hospital Foundation 57 357

as a Group Facilities Management Director. He also worked at British American Tobacco, PepsiCo, and Vodafone Egypt.

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**AHMED OTHMAN**  
**HEAD COMMUNICATION**  
**INFORMATION TECHNOLOGY**  
THE ARAB CONTRACTORS FOR  
FACILITY MANAGEMENT

With 25 years experience providing leadership and management to sales teams while facilitating strategies for growth and profitability. Demonstrated skills organizing and directing national marketing strategies, building strategic relationships and increasing profitability. And a great ability to motivate performance, communicate strong messages, nurture partnerships, and deliver significant sales growth rates



**DR SALAH ELHAGGAR**  
**Professor of Energy and Sustainable**  
**Development**  
THE AMERICAN UNIVERSITY IN CAIRO

Dr Haggar has been a visiting professor at Washington State University and at University of Idaho, U.S.A. He is presently the professor of Energy and Sustainable Development - Mechanical Engineering Department at The American University in Cairo.

Dr. el-Haggar is the president of Egypt Green Building Council (Egypt GBC) and board director of EcoStrategies for Sustainable Development.

Dr. Haggar's has 28 Academic Honors, grants and awards. Dr. El-Haggar received the outstanding teaching award from AUC in 1995 as well as an Excellence in research and creative endeavours awards in 2009. In addition, Dr. Haggar has 230 Scientific Publications in Sustainability and Energy Fields, 52 invited presentation, 55 technical report, 17 books, one chapter in 4 different books.

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## **SAMER BARSOUM** **CHIEF DEVELOPMENT OFFICER** ORA DEVELOPERS

Samer Barsoum is Ora Developers' Chief Development Officer. Samer has more than 17 years of professional experience, including several leadership positions with prominent companies in the industry of real estate and property management across Egypt and the UAE.

Samer was most recently the Head of Development for Orascom Development projects of Makadi Heights and Byoum, before then, he took the responsibility of the coastal developments of SODIC in the Egyptian North Coast between 2014 to 2019. He began his career as a project manager with AEC in Abu Dhabi and moved then to commercial and property management with Macro Dubai before he returned to Cairo in 2013.



## **ISLAM KHALIL** **AEC TECHNICAL SALES SPECIALIST** AUTODESK

Islam is AEC technical Sales specialist in Autodesk & Autodesk Sustainability Ambassador for SDG for UN 2030. He's also BIM 7D Consultant in Saudi Arabia, BIM 360 Manager in King Abdullah Financial District (KAFFD)-Saudi Arabia, BIM Senior Engineer in The New Alamein City-Egypt.

He participated in several conference in Egypt about BIM Implementation, published Research papers (cases studies) in several Scientific Magazines, concerning BIM implementation in The New Alamein City and in Czech Technical University in Prague.

# egypt facility management forum speakers



**ENG. EMAD ADEL**  
**EGYPT COUNTRY MANAGER**  
CBRE GLOBAL WORKPLACE SOLUTIONS

With a great passion and 15 years of experience in business management, Emad has become committed as Egypt Country Manager for CBRE Excellerate Egypt after a long journey in African countries to manage company branches in Egypt, Sudan, South Sudan then Ghana.

Emad possesses strong team working skills; He has excellent organizational skills that gained through academic and work experience. He considered his key strengths to be is the ability to make decisions, people management, and assessing business situations, and identifying potential solutions. Emad has excellent interpersonal skills which allow him to relay business information clearly to the target audience and can prepare well thought out, crisp presentations for either individuals or groups.



**ENG. MOHAMED SALLAM**  
**FACILITIES MANAGEMENT HEAD**  
SIEMENS ENERGY

Mohamed Youssef Sallam, Country Facility Manager at Siemens Energy, Certified Energy management Professional by Regional Center for Renewable Energy and Energy Efficiency (RCREEE) and Motors System optimizations Expert.

With over 15 years of experience within Real Estate Management, Facility Management, Energy Management, Operational Excellence Electrical Maintenance and Projects, Lean & Six Sigma Green Belt by IASCC we're sure he'll give great insights and knowledge to our discussions..

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**NICOLA SACILOTTO**  
**REGIONAL DIRECTOR**  
FREZZA

Nicola Sacilotto, Regional Director at FREZZA Middle East. 20+ years of sales and commercial experience in the interiors and manufacturing industry.

Nicola has a deep understanding of the Office Furniture Landscape in the region and in general as well as development of sales strategies in mature and emerging markets and engaging with local, regional and global companies to develop a work environment that encourages collaboration and increases productivity. Not to mention promoting and presenting, Innovating solutions & Wellness in the workplace.



**HANY ABDEL WAHAB**  
**CO-FOUNDER & VICE PRESIDENT**  
UGEI

Hany is the Head of the construction & real estate committee at the Egyptian Junior Businessmen Association ( EJB ) with 20+ years of experience in the construction, fit out & facility management industry with both governmental and multinational firms.

Co-founder & Vice President of United group for Engineering & Investment ( UGEI ) which is an Egyptian group working in different construction sectors & Global trading.

His role includes also establishing good corporate governance practices and procedures also promotes the highest standards of integrity, probity, and corporate governance throughout the Group and particularly at Board level

# egypt facility management forum speakers



**ENG. YASMIN MANSOUR**  
**SUSTAINABILITY DIRECTOR**  
THE AMERICAN UNIVERSITY IN CAIRO

Yasmin Mansour is currently responsible for The Office of Sustainability as the Sustainability Director in The American University in Cairo. In 2017, Mansour has earned Sustainability Facility Professional (SFP) and Facility Management Professional (FMP) credentials from the International Facility Management Association (IFMA).



**LARA PAEMAN**  
**DIRECTOR**  
IFMA EMEA

Lara will be our keynote speaker, she's joining us for the second time but this time she'll be joining us on the event's ground!

Lara has started as European Director of IFMA and has recently expanded her responsibilities to the EMEA region. In this role, she is the link between IFMA's HQ in Houston, Texas and IFMA's Chapters in the region and responsible for the EMEA strategy of IFMA. She is also a member of the European Advisory Board.

# egypt facility management forum speakers



**THOMAS L. MITCHELL, JR.,  
CFM, CFMJ, IFMA FELLOW**  
SENIOR VP AND CHIEF OPERATIONS  
FM3IS ASSOCIATES

With over 35 years of facility and asset management experience gained from serving in positions of increasing leadership responsibility within the government, commercial and not-for-profit industries, Tom is committed to advancing the performance of an organization's two most valuable assets - the workforce and the workplace - by providing solutions that increase individual competency, business sustainability, and organizational longevity.

Tom joined the International Facility Management Association (IFMA) in 1998 and served on the Global Board of Directors from 2005 to 2011, to include leading as board chairman from 2009-2010. Tom was awarded the IFMA 2012 Chairman's Citation and bestowed the IFMA Fellow designation in 2013.



**OUMNIA BOUALAM**  
CO-FOUNDER & MANAGING DIRECTOR  
BRUSSELS GLOBAL REVIEW

Oumnia Boualam is the Co-founder and Managing Director of Brussels Global Review, a communications firm based in Brussels providing economic insights and courses to the next generation of leaders from the EMEA region.

She graduated from the University of Edinburgh over a decade ago and has worked in the field of economy and emerging markets in 11 different countries, helping organisations from the private and public sector grow within the region.

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**MOHAMED BADAWI**  
**PROPERTY OPERATIONS**  
**SR MANAGER**  
VODAFONE-EGYPT  
TELECOMMUNICATION COMPANY

Mohamed is an expert facility professional specialized in facilities management with a wide range of experience in supporting services. He holds an MBA degree from Paris ESLSCA Business School , France, Engineering Management & Construction Management post graduate diploma from Cairo University.

He is Certified FMP from IFMA, Certified AVS from Save International, Certified CPM from ASCE, and Professional Certificate in Contractual & Legal Matters in Construction Industry (CLAC) as well with over 25 years' experience in several Property & Facility Management domains.

Mohamed oversees the Property Operations across Vodafone Egypt portfolio as Property Operations Sr. Manger, leading Vodafone Future Ready Workplace office space transformation, to support different types of working, evolving culture & employees experience, green initiatives through using clean and renewable power energy



**DR MOHAMED EL DEEB**  
**CHAIRMAN AND CEO**  
EL SHAMS FOR HOUSING  
AND DEVELOPMENT

Dr. Mohamed EL Deeb, currently the Chairman and CEO of El Shams for Housing and Development, and a board member in a number of Real Estate companies, he has more than thirty years of experience in Projects and Facilities Management, as well as an extensive knowledge of the Real Estate field.

He holds a PhD in Construction Engineering from Ain Shams University, MSc. In Construction Management from Cairo University, and he became IFMA certified trainer and holds: FMP in 2016 and SFP 2018.

Dr. Mohamed El Deeb through all his career is a transformational and visionary leader with a distinct fingerprint for developing better, affordable, and healthy communities



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**SAID HASSAN**  
**HEAD OF PROPERTY MANAGEMENT**  
CREDIT AGRICOLE EGYPT

Said Hassan is an architect specialized in Properties Management. He is Head of Property in Credit Agricole Egypt which manages all banks properties and projects. Eng. Said brings 20 years of engineering and projects management experience focusing on property assignments in administrative and commercial sectors.

His expertise is in Property management, sustainability initiatives, Operational process design, energy management systems, construction, reporting and buildings operations. Said has managed in excess of 250,000 Sqm in several sectors during his career



**OMAR ELSHERIF**  
**SERVICE MANAGEMENT CONSULTANT**  
MEGASOFT

a Service Management Consultant and Co-owner of MegaSoft for Information Technology. In MegaSoft they strive to constantly co-create value with their service consumers, using world's leading best-practices, state of the art technology, and continuous collaborations. Omar has 15+ years in implementing IT Service Management, Enterprise Asset Management, Facility Management, Enterprise Architecture and Business Intelligence solutions over IBM technology, in over 50 projects across the Middle East region. Omar is also a proud father, recently retired professional basketball player, and an enterprise agility enthusiast.

# egypt facility management forum speakers



## **HAITHAM ELSHAFEY** **DEPUTY HEAD**

New Administrative Capitals Council

Deputy executive chairman of New Administrative Capital's Council

Head of Public utility Committee management with Macro Dubai before he returned to Cairo in 2013.

With years of experience, Mr Haitham is someone who has plenty of insights to share, and any speech from him gives years of value



## **NEVINE ATTALLAH** **HEAD OF ENERGY & PERFORMANCE SERVICES** SIEMENS EGYPT

Head of Energy and performance services, Siemens industrial, 29+ years of experience, Focusing in the last three years on energy efficiency and decarbonization programs for Egyptian and multinational companies From preliminary studies to implementation.

# egypt facility management forum speakers



**SHADY YEHIA**  
**HEAD OF FACILITIES AND REAL  
ESTATE MANAGEMENT**  
GENPACT

Shady is an experienced facilities management professional with more than 15 years of experience in Facilities & Properties Management, Shady now leading Genpact as Head of Facilities and Real Estate Management handling full FM & Properties services, EHS, SCM, PM and Community management.

Previously Shady worked for different multinational organizations within Egypt and GCC on both the client side and the service provider side like General Electric, Tetra Pak, Ericsson, Mobinil, Shell same as JCI, JLL & CBRE.

Shady holding a bachelor in Computer Science in addition to PMP, Lean Six Sigma green belt, Chemical Engineering & Bimolecular from the International Association of Chemical Safety UK, NEBOSH and IOSH certificates in Environmental Health and Safety from UK, same as Assessing Organization Risks, Managing in a Crisis and other certificates in Security and Crisis Management



**SHADY HANAFY**  
**HEAD OF REAL STATE AND  
FACILITY MANAGEMENT**  
ORANGE EGYPT

Shady is the Head of real state and facility management in orange Egypt, with more than 20 years of experience in the facilities & assets management sector. With proven achievements in the project management, O&M, and energy management solutions during his career journey in Saudi Arabia and Egypt.

Shady offers track of innovative solutions in modern operating strategies to secure business continuity with optimized costs, Highly resourceful in identifying, developing and negotiating with vendors & landlords for contracting needs to a smooth running of operations of the organization.



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# egypt facility management forum platinum sponsor



## Arab Facility Management

AFM is perceived as a pioneer in offering extensive facility management solutions for nearly all sectors. Facilitating a wide range of different services for more than 15 years, we are continuously up to date with the latest technologies reinforced by our managerial and technical expertise in maintenance, soft services, security services, and landscape services. Driven by the need for exceptional, reliable, and Consistent service, we are AFM! Established in 2005, Arab Facility Management is a subsidiary of DORRA Group in Cairo, Egypt. The company provides a variety of essential facility management services that ensures safe, adequate, and efficient operations. AFM guarantees the highest quality services in different sectors. We provide Hard Services such as (Engineering, Civil, and Architectural Repair & Maintenance Services), and Soft Services like (Housekeeping, Deep Clean Hygiene Services, Specialized Façade Cleaning, Landscaping, Pest Control, & Waste Management). In addition to premium Security Services through highly trained security guards and officers. We also offer Civil Defense and Evacuation Control services for large commercial entities. AFM is ultimately offering you a tailored solution for any property through exceptionally innovative systems that match your requirements and within an affordable budget.



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**A World-Class Integrated Construction, Facilities Management and Fabrication services provider in Power & Energy, Water, Waste-Water treatment & reclamation, Infrastructure projects, MEP, Oil & Gas, Integrated Civil and Facilities Management's Commercial & Industrial sectors in the Middle East and Africa.**

**Kharafi National SAE was incorporated in 1999 as part of a carefully devised strategy for regional expansion in coordination with M.A.Kharafi's (MAK's) investment plans in Egypt and Africa. Since then, Kharafi National has become a key player capable to undertake a wide range of challenging projects.**

**Kharafi National Facilities Management business provide comprehensive and integrated services for commercial, residential and industrial building systems, installations and facilities.**

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Headquartered in the UAE, EFS Facilities Group is a regional leader in delivering integrated facilities management services across the Middle East, Africa, South Asia and Turkey; operating with the values of Honesty, Ethics, Teamwork, Transparency, Trust, Integrity, Mutual Respect, Enterprise Ownership, and Accountability.

For almost two decades, the organization has been offering total facilities management solutions consisting of over seventy-five services through dedicated business verticals such as Oil & Gas, Banking, Industrial, Public Sector, Integrated Workplaces, Education, Retail and Mixed-Use Developments.

EFS Facilities Group leads in ranking among the top ten facilities management companies in the UAE.

# egypt facility management forum gold sponsor



The Arab Contractors for Facility Management Co. (S.A.E.) was founded in 1994 as a subsidiary of “The Arab Contractors Othman Ahmed Othman & Co.”, which is a leading company of the construction industry in the Middle East and Africa. The Arab Contractors for Facility Management (S.A.E.) is considered one of the leading companies in Egypt providing innovative and professional Facility Management solutions to achieve the sustainable development that encompasses multiple disciplines to ensure functionality of Assets, Process and Technology.



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# egypt facility management forum gold sponsor



Founded in 1992, Majid Al Futtaim is the leading shopping mall, communities, retail and leisure pioneer across the Middle East, Africa and Asia. Veolia group is the global leader in optimized resource management. The Group designs and provides water, waste and energy management solutions which contribute to the sustainable development of communities and industries. We believe that the scarcity of natural resources must be transformed from a constraint to an opportunity. Our vision is to lead this transformation, being the reference in building sustainability services. Preserving environmental resources in the cities for the generations to come. Combining access to global expertise and best practices to a deep knowledge of the local market, we deliver innovative sustainable energy solutions to customers, guaranteeing and enhancing their performance while contributing to resourcing the world.

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**gold sponsor**

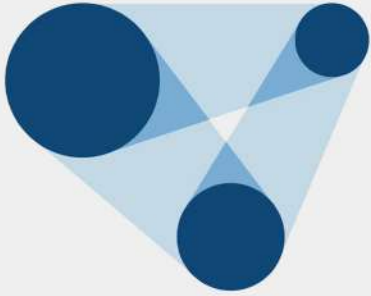


SIACFM commit to provide the highest level of performance by bringing world-class facility management expertise with extensive knowledge of the market by capitalizing on SIAC Holding's prominence in Egypt and the region.

SIACFM provides: Operations and maintenance for Fire and building protection, Heating and ventilation systems, building services control and management, comprehensive facility cleaning (inside and outside), energy management solutions, fit-out consultation

As well as security & safety services, housekeeping services and landscaping solutions

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# Eden

Facility Management

A HASSAN ALLAM COMPANY

Eden is a subsidiary of Hassan Allam Holding, one of the leading groups in Egypt and MENA region, with a special focus on engineering & construction, and investment & development. The group is operating in diverse sectors including infrastructure, energy, water, industrial, logistics, petrochemical and complex large-scale projects.

Eden is one of the leading companies in the Facility Management Industry in Egypt. Eden has been working in the field of facilities & energy Management since 2011.

The company offers a range of hard, soft, security, property management, and consultation services. In 2021, the company added catering services to its service offering.

Eden ensures the highest standards of Quality, Health, Safety and Environmental (QHSE) systems, and has regularly maintained several ISO Certifications for its QHSE standards.

# egypt facility management forum silver sponsors

## CBRE | EXCELLERATE

CBRE Excellerate provide an integrated suite of high-quality real estate services across Africa and the Middle East including facilities management, advisory & transaction services, project management, broking, valuations and property management

CBRE Excellerate provides integrated solutions across large multi-discipline property portfolios for occupiers, helping them turn their real estate into real advantage.



Unitech Facility Management provides integrated, quality facilities management services to create harmonized and customized solutions that support your core operations and exceed your expectations.

An affiliate of Unitech MEP, operating across Egypt, Middle East and Africa, Unitech Facility Management brings practical knowledge and experience from a diverse range of industry sectors, and across all disciplines, to achieve strategic and financial goals for your buildings and assets, with inclusive, flexible facilities strategies and innovative solutions

# egypt facility management forum silver sponsors



EL-OFOQ for facility management, is an Egyptian company was established in 2008 as a sister company for the EL-OFOQ for Trading and Contracting Company, with future vision to be one of the leading facilities management companies in Egypt. EL-Ofoq - had a very considerable experience in the Facility management field, Quality ,both in terms of management and services has always been the main objective of El-Ofoq.

This was further reinforced in 2014 when the company received the Quality assurance standard ISO 9001 accreditation, Safety Management System OHSAS 18001 and Environmental Management System ISO 14001.



Driven by resourceful solutions and a passion, UGEI reinforce their credibility and trust by establishing long-lasting partnerships across the commercial and industrial sectors. With a strong and experienced management team leading the way, UGEI possesses the capabilities and expertise to tackle some of the most complex engineering projects and a wide variety of civil, marine and environmental works and effectively and efficiently meet the challenge.

Throughout the years they have developed a reputation for providing first-rate, quality service in serving as a single point-of- contact to clients to meet their professional needs. Their experienced and knowledgeable team of professionals works closely with their customers to deliver resourceful investment solutions that are both practical and cost effective.

UGEI specialize in project and facility management to provide a comprehensive list of services that create real value for their clients. With broad experience in construction and management consultation in the marine, medical, environmental and business fields, installing sub-divisional infrastructure, IT and telecom equipment.



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**ARY Facility Management is a leading Facilities management Services company, an organization found in 2017 with the commitment and interest in professionally serving the interest of the client as a partner at the optimum level of quality, service and integrity.**

**As a complete facility management service provider, ARY Facility Management will provide services which include Cleaning, Housekeeping, Pest Control, Property Maintenance, High-rise Window Cleaning and Hospitality services and all types of Facility Management Services.**



**FMPlus Property & Facility Management is part of a group of companies comprising "Concrete Plus, Mask, T&D Designs Group & T&D Kitchens & Laundry Equipment".**

**FMPlus vision is to lead the Egyptian market in providing a world class Integrated Facilities Management solutions customized and tailored to meet our clients demands and to maximize their Assets values.**

**FMPlus IFM solutions are Standard and Benchmarked to ISO 41001:2018 – Facility Management System, where those solutions are currently provided for Residential, Administrative, Commercial, Hospitality, Healthcare and Transportation sectors, such solutions consist of but not limited to Hard Services, Soft Services, Security Services and HSE services.**



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## APLEONA

Apleona is a leading European real estate and facility manager, based in Neu-Isenburg near Frankfurt am Main.

Over 20,000 employees from more than 30 countries run and manage real estate in all asset classes, offer development and fit-out services, run and maintain technical facilities, support our clients in production and take on many secondary processes.

Their services range from integrated facility management, building technology and interior fit-outs through to real estate with all commercial services, letting, leasing and marketing of real estate.

# FREZZA®

Frezza produces quality office furniture and hospitality solutions. Frezza is one of the biggest Italian industrial realities in the professional furnishing field. Frezza's history began in 1954 and is rooted in the best "Made in Italy" artisan traditions.

Thanks to incessant stylistic research and multiple collaboration with important designers, Frezza products have established themselves in working environments all over the world as symbols of Italian reliability, beauty and quality.

Frezza is a member of the We.Do Holding., founded by Ettore Doimo's inheritors with the aim of sharing, together with its fellow enterprises, an important growth plan in Italy and expansion program in new foreign markets.

# egypt facility management forum silver sponsors



**WTW provide data-driven, insight-led solutions in the areas of people, risk and capital.**

**Leveraging the global view and local expertise of our colleagues serving 140 countries and markets, we help you sharpen your strategy, enhance organizational resilience, motivate your workforce and maximize performance.**

**Working shoulder to shoulder with you, we uncover opportunities for sustainable success—and provide perspective that moves you.**



## DESIGN & BUILD

By: Mohamed A Hawary **Reach Infinity**

**DESIGN & BUILD is a group of designers, architects, and engineers from various backgrounds both nationally and internationally collaborated to create new and unique design alternatives and make sure that tasks execution meets the standards and fulfills client's expectations.**

**Based in Alexandria, Egypt; DESIGN & BUILD teams are ready to deploy and mobilize all across the country to deliver a unique and special projects in different design fields. Also DESIGN & BUILD cooperate with design and construction firms in KSA for consultation, technical support, design and project management projects**

**DESIGN & BUILD has been working since 2011 in Middle East area providing our clients with the full services of three major specialties which are: Design, contracting and Facility Management**



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Kemet Corporation is Autodesk Value Added Distributor in Egypt since 1984. Autodesk makes software for people who make things across the manufacturing, architecture, building, construction, media, and entertainment industries. If you've ever driven a high-performance car, admired a towering skyscraper, used a smartphone, or watched a great film, chances are you've experienced Autodesk software.

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## EXHIBITORS



System One Facility Management services is an Egyptian Based integrated full facilities management company that provides custom solutions for all your facility & business needs.

System One offers its FM solutions to Commercial venues, Retail, Industrial, Hospitals, Banks, Compounds, FMCG's, Start-ups & much more



ProService delivers a vast array of services including Electromechanical building services & industrial process utilities systems as well as civil, structure, and architectural engineering, construction & facility management, selecting only the very best of solutions available and independently applying suitable solutions to meet customer's needs.

ProService is committed to continuously improving professional services while endeavoring to build opportunities for highly qualified professionals to best apply their know-how for the development and service of society with the highest levels of professional integrity and commitment.



**AGORA**  
VENDING MACHINES

Agora has been in the Egyptian market since 2011 and it has emerged as a reputable key player in the specialized field of Vending Machines. Agora is a sole Agent for Sielaff GmbH & Co. KG Automatenbau Herrieden, business partners with Nestlé and a main distributor to Godrej Group. In 2021, they are gratified to announce that Agora Vending Machines is now the first maker and industrialist of smart, automated vending machines that are proudly Made in Egypt.

They are established in almost every headquarter, providing the full self-service solution that leaves any employees' necessities fulfilled throughout the working day, 24/7; working hard to offer different types and sizes of vending machines to present nothing but convenience to all facilities.



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## EXHIBITORS



**BFM is professional company for property & facilities management - soft and hard services, as well facilities consultant for green building, Leeds. our mission is providing professional services and saving operation cost in all property concept like shopping malls, administration building, banks, hotels, hospitals, residences compounds, government building.**

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## supporting associations



## supporting association

Founded in 1980, we are the world's largest and most widely recognized association for facility management professionals, supporting over 20,000 members in more than 100 countries. As a member organization, we are deeply committed to helping our members thrive. These are the values of the association, staff and stakeholders, and guide us in everything we do. We believe in the benefit of global diversity, inclusion and social equity. We recognize that sustainability, resilience and responsible stewardship of the environment is paramount. We commit to open, honest, transparent and interactive communications. We strive for excellence and growth through innovation, leadership and sharing of knowledge.



## supporting association

The Egyptian Junior Business Association (EJB) is a non-governmental, non-for-profit Organization which was established in 1999 with the mission to effectively participate in the economic reform process and enable the business environment to support Egypt's competitive ranking regionally and internationally.

To achieve its mission, EJB worked on three main pillars in line with Egypt's strategic sustainable development vision for 2030. Those pillars are enabling and developing the young business environment, members' business support, as well as supporting the development of the Egyptian community on socioeconomic fronts.

EJB is geographically and strategically spread with its branches in five governorates: Cairo, Alexandria, Upper Egypt and Portsaid with an objective to spread in all twenty seven governorates of Egypt. The EJB aims to address its services and community development support to target youth entrepreneurs, start-ups, and macro, small and medium enterprises.



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supporting associations



## supporting association

GBCI is the premier organization for independently recognizing excellence in green business industry performance and practice globally, through third party verification services for certification and credentialing.

GBCI offers federal agencies and the Department of Defense a robust analysis of their work and dedicated technical support to meet the Guiding Principles for Federal Leadership in High Performance and Sustainable Buildings. The Guiding Principles was established by an executive order and is a set of policies for building, renovating and operating optimal, efficient buildings

GBCI's credentials demonstrate proficiency in green building and sustainability, and help professionals showcase their knowledge, experience and credibility in the green building and sustainability marketplace. Whether you are a student, emerging professional or industry expert, a GBCI credential strengthens your resume, helps you stand out from the crowd and showcases your knowledge and expertise to the industry and potential employers.

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IT Events is an organization established in Egypt in 2013 with a global scope to cover the middle east and Africa! Delivering more than 150 training sessions to over 30 entities in more than 9 different countries. We aspire to empower the ICT knowledge in Egypt and the MEA region by being an authorized service provider for globally accredited courses, and hosting widely scoped conferences in the fields of facility management, banking, FinTech, and ICT!

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**IFMA**<sup>TM</sup>

International Facility Management Association

**SCTE** • **ISBE**

Society of Cable Telecommunications Engineers

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