

Applicant Guidelines – Max Value Less Time Award

1. Introduction

The Max Value in Less Time Award recognizes innovative tools, products, and solutions that enable Facility Management operations to achieve faster implementation, higher efficiency, and strong performance with minimal complexity.

2. Eligibility

- Tools and equipment manufacturers
 - Technology and solution providers
 - FM products and service providers
 - Solutions may be newly launched or operational
 - One submission per product or solution per category
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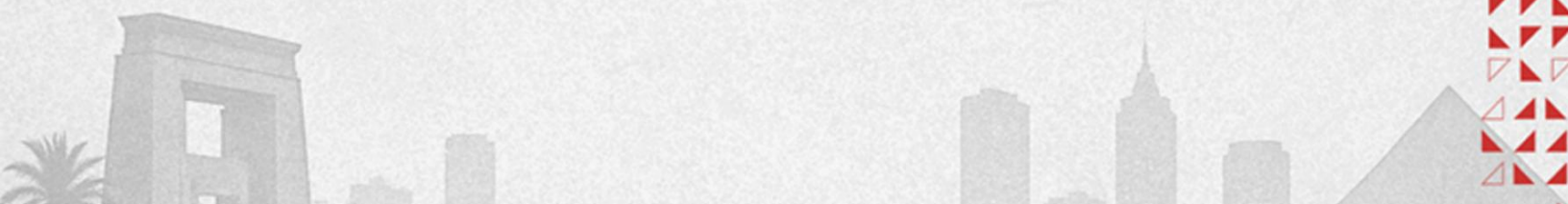
3. Submission Requirements

- One consolidated PDF file
 - Recommended length: 10–15 pages
 - Language: English
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4. Suggested Submission Structure

Section 1: Product / Solution Overview

Provide an overview of the product or solution, including its purpose, scope, and target users.



Section 2: Time-to-Value & Deployment Efficiency

Explain how the solution reduces installation time, deployment effort, and training requirements.

Section 3: Quality and Performance

Demonstrate product quality, reliability, and performance outcomes supported by data or client use cases.

Section 4: Innovation and Efficiency

Describe innovative features, technologies, or processes that enhance operational efficiency and effectiveness.

Section 5: Sustainability Practices

Explain how the product or solution supports sustainability and environmentally friendly practices.

Section 6: Compliance and Standards

Provide evidence of compliance with industry standards, regulations, and certifications.

Section 7: Collaboration and Partnerships

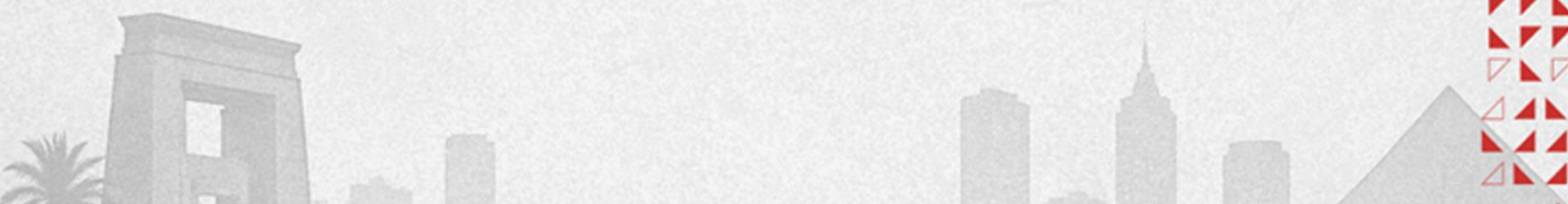
Describe collaboration with clients, partners, or stakeholders to ensure successful implementation.

Section 8: Continuous Improvement

Explain how feedback, performance analysis, and lessons learned are used to drive continuous improvement.

Section 9: Supporting Evidence

Include technical datasheets, certifications, performance metrics, client testimonials, or case studies.



5. Evaluation Criteria

Submissions will be evaluated based on:

- Speed and ease of implementation
- Value delivered versus time invested
- Innovation and efficiency
- Sustainability and compliance
- Client collaboration and satisfaction
- Continuous improvement practices

6. Important Notes

- All submitted information will be treated as confidential
- The organizing committee may request clarification or demonstrations
- Incomplete submissions may not be considered

