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IBM
Gold Partner

**12th & 13th MAY 2026
KEMPINSKI HOTEL
NEW CAIRO**

Blueprint for a Successful CAFM Implementation

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MegaSoft

AGENDA SLIDE

01

Who is MegaSoft?

Glimpse on the who we are, what we do, and how we are different.

02

What is Maximo Application Suite

Understand the evolution of Maximo over the past 40+ years.

03

Blueprint for a Successful Implementation

MegaSoft's recommendation for a successful CAFM implementation.

04

Q&A

We are ready to answer any questions
+ Please visit our booth.



We believe in the power of technology to drive the greater good

Human expertise and IT combined unlocks the potential of improvement and innovation. We recognize the necessity of good solutions but focus on them only within the context of enabling a system to better drive ideal, principle-based behaviors





We help our customers build the knowledge and foundation for a successful digital transformation journey

We are the trusted advisor to the region's leading businesses, governments, and institutions



With our services we help our clients save on costs and improve efficiency running their business

Training

- Service Management
- Governance, Risk & Compliance
- Project & Program Management
- Enterprise Architecture
- Agility & Scrum
- Information Security
- Business Analysis
- Process & Quality Management
- Cloud Credential

Solutions

- Facility & Real Estate Management
- CMMS / EAM / CAFM / IWMS
- IT Service Management
- IT Operations Management & AIOps
- App Monitoring & Performance
- Data, AI and Business Intelligence
- Integration
- Business Automation
- App Modernization

Consulting

- Enterprise Asset & Facilities Management
- Data Science and Modelling
- Enterprise Architecture
- IT Service Management
- Project Management and P3O
- Risk Management
- Security Management
- Lean IT

Certification

- ISO/IEC 20000
- ISO/IEC 27000
- ISO 38500
- ISO 21500
- ISO 31000



We value and invest in the people behind technology innovation



Our Journey



20 years in business
Training, consulting, and expertise in IBM software implementations

Over 250+ customers
from SMB to enterprise across all industries segments

100% MEA Market
coverage with 100+ employees and consultants from Cairo, Jeddah and Dubai offices serving the region

Over 50+ certifications
provided on a wide range of Management Skills & Competences

Strong relationships
and strategic partnerships with leading certification bodies and prominent Alliances

Year-over-Year Growth
YOY growth since 2002



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Zone (SHAMS), Al Messaned | Sharjah, UAE

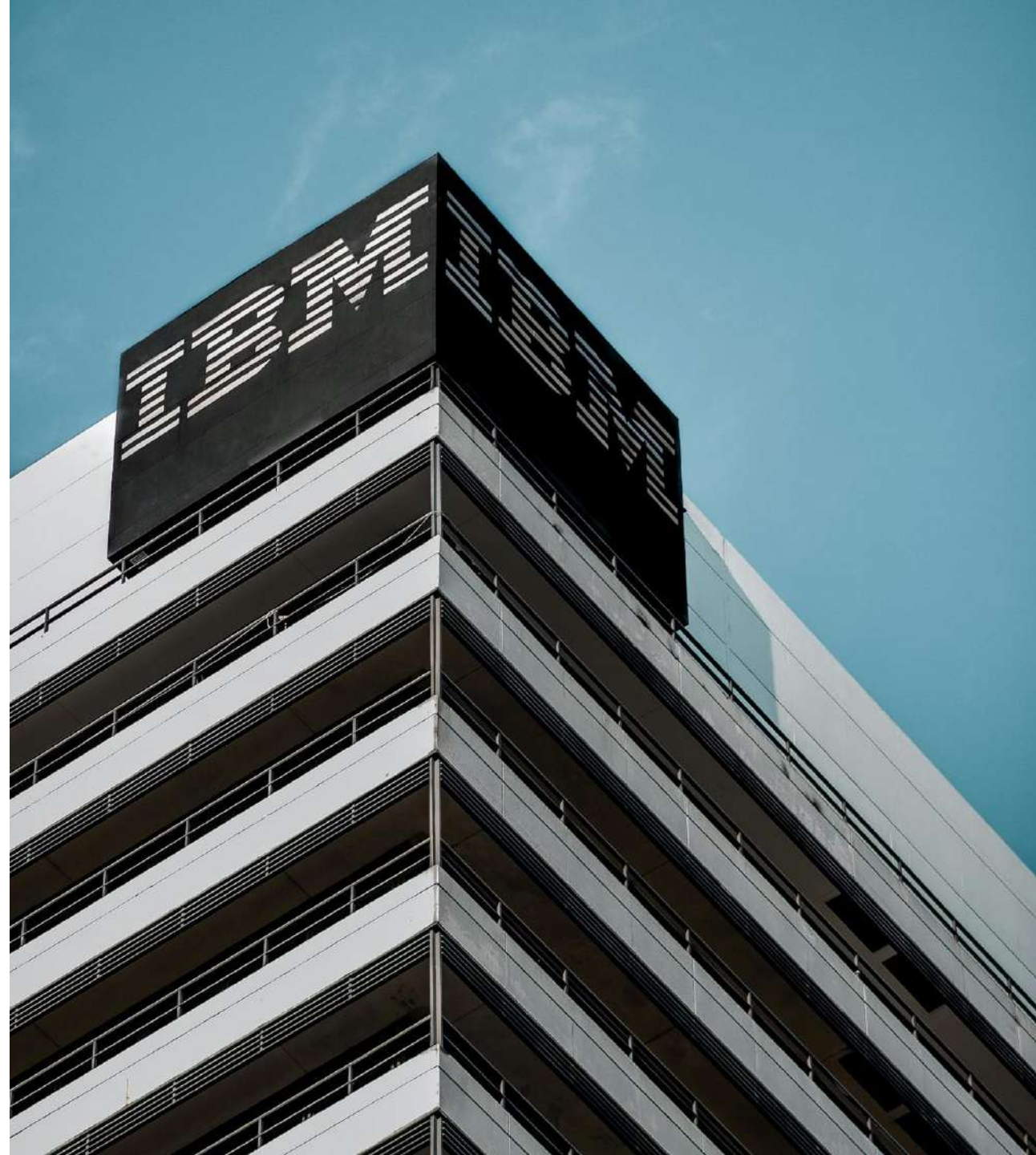
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20+

Years of Partnership



SUCCESS

Our Clients

→ A selected list of our clients in Egypt, Saudi Arabia, Middle East and Africa



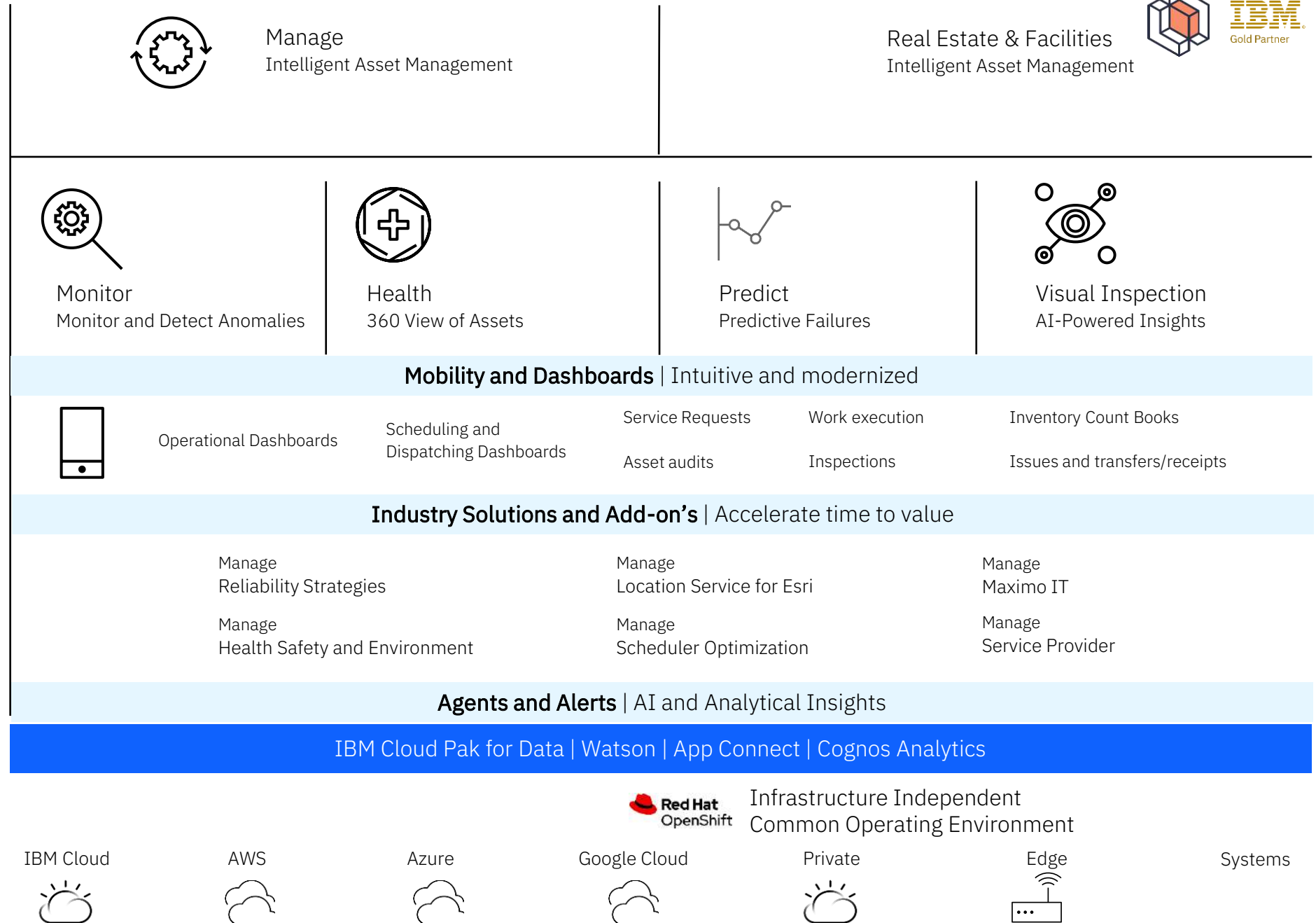
Maximo Application Suite



Maximo Application Suite

Best-of-class capabilities to provide a complete view of your assets addressing the needs of key personas in your organization.

- Technicians
- Technician Supervisor
- Asset Maintenance Manager
- Plant Manager
- Fleet Manager
- Finance Manager
- Operations Manager
- Reliability Engineer
- Quality Manager
- Planners/Schedulers
- Dispatchers
- Storeroom Managers
- Purchasing Managers



A unified suite of asset lifecycle management solutions built with watsonx

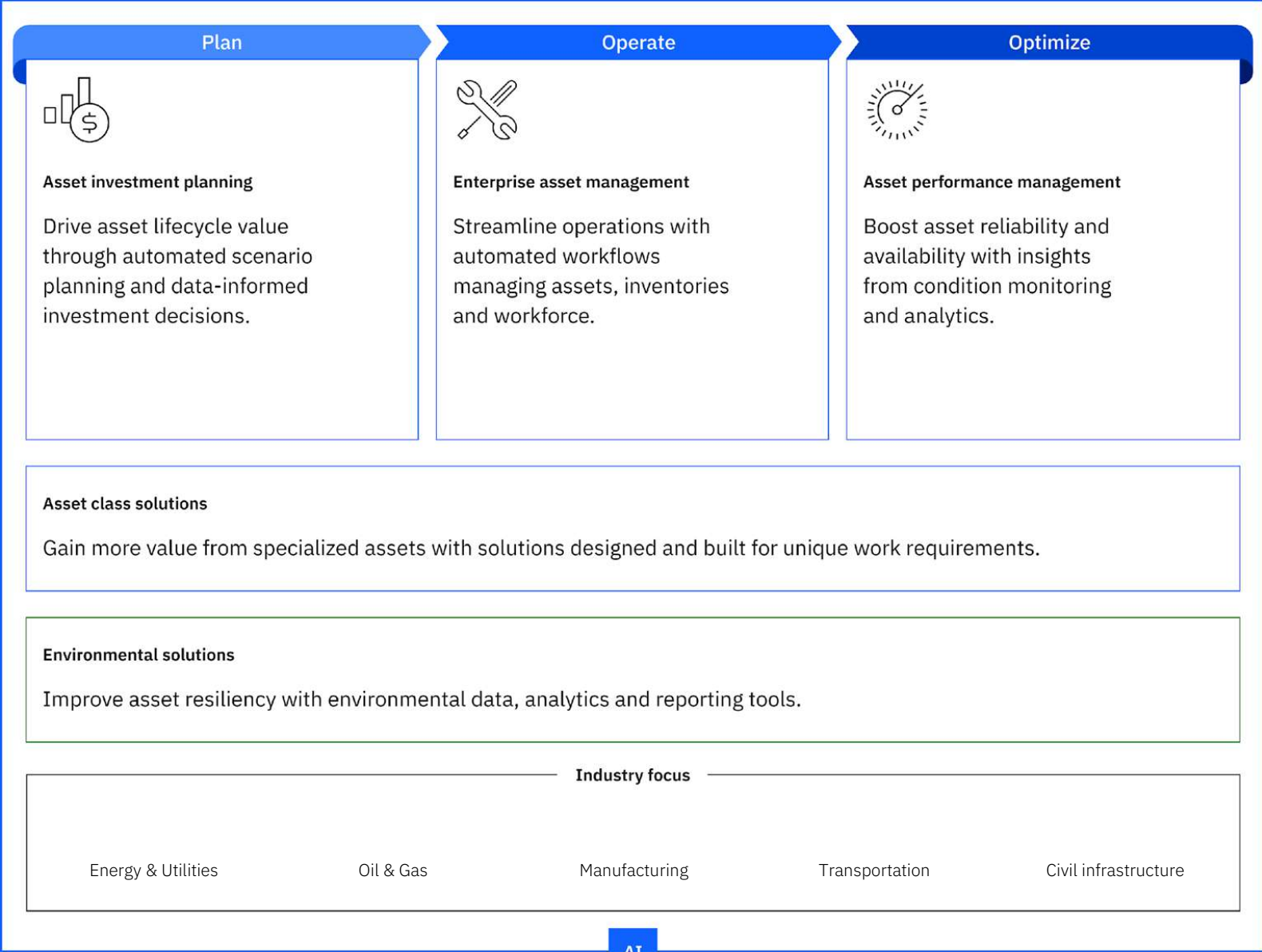
Extend the lifespan of **assets**

Reduce maintenance and **operations costs**



Manage **risk** associate with availability and sustainability

Increase **workforce productivity**



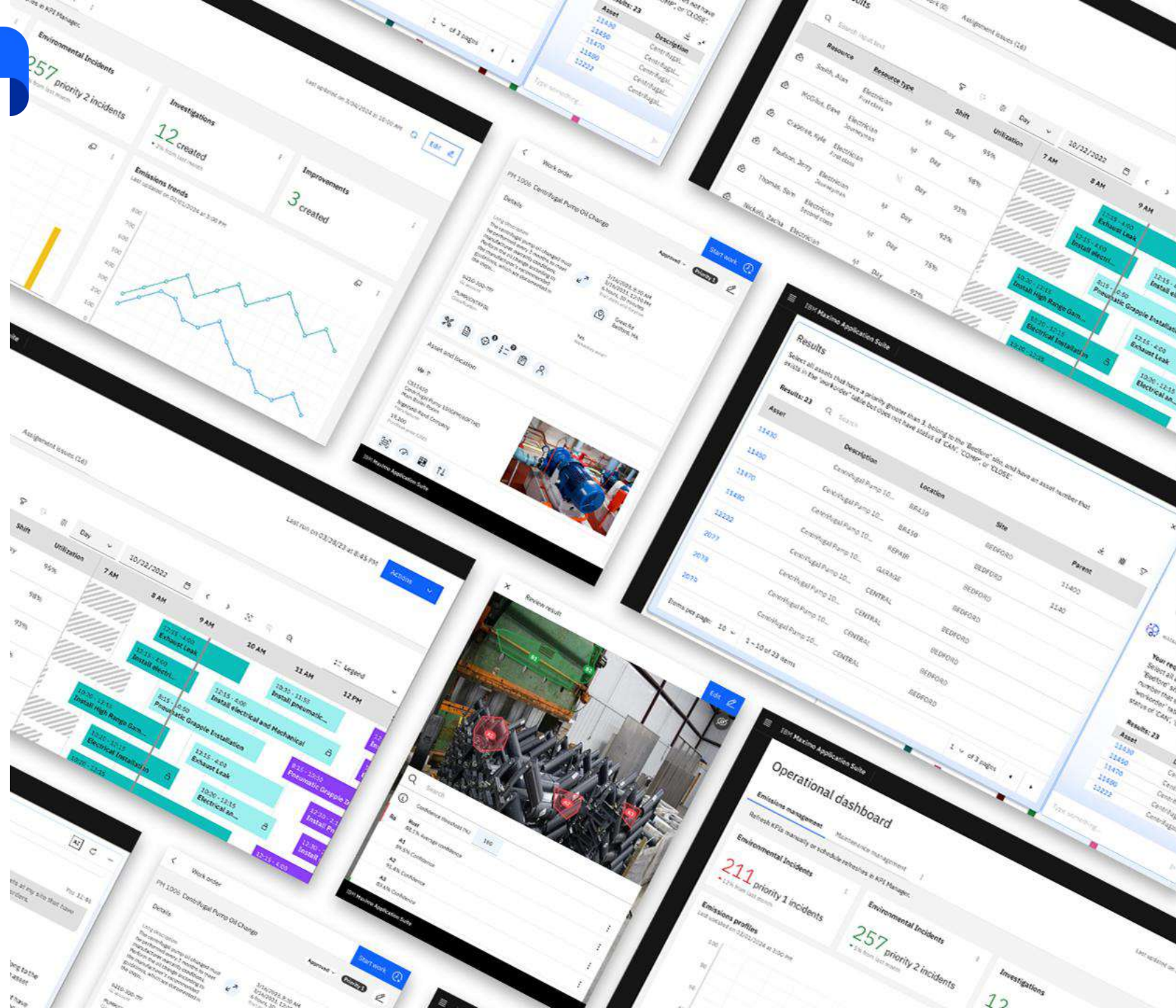
Pre-integrated AI for decision support and workflow automation.

Operate



Streamline operations
with automated workflows
managing assets, inventories
and workforce.

- Asset & Work Registry
- Asset Inspections
- Field Service Management
- Supply Chain & Inventory
- Service Level Management
- Health & Safety

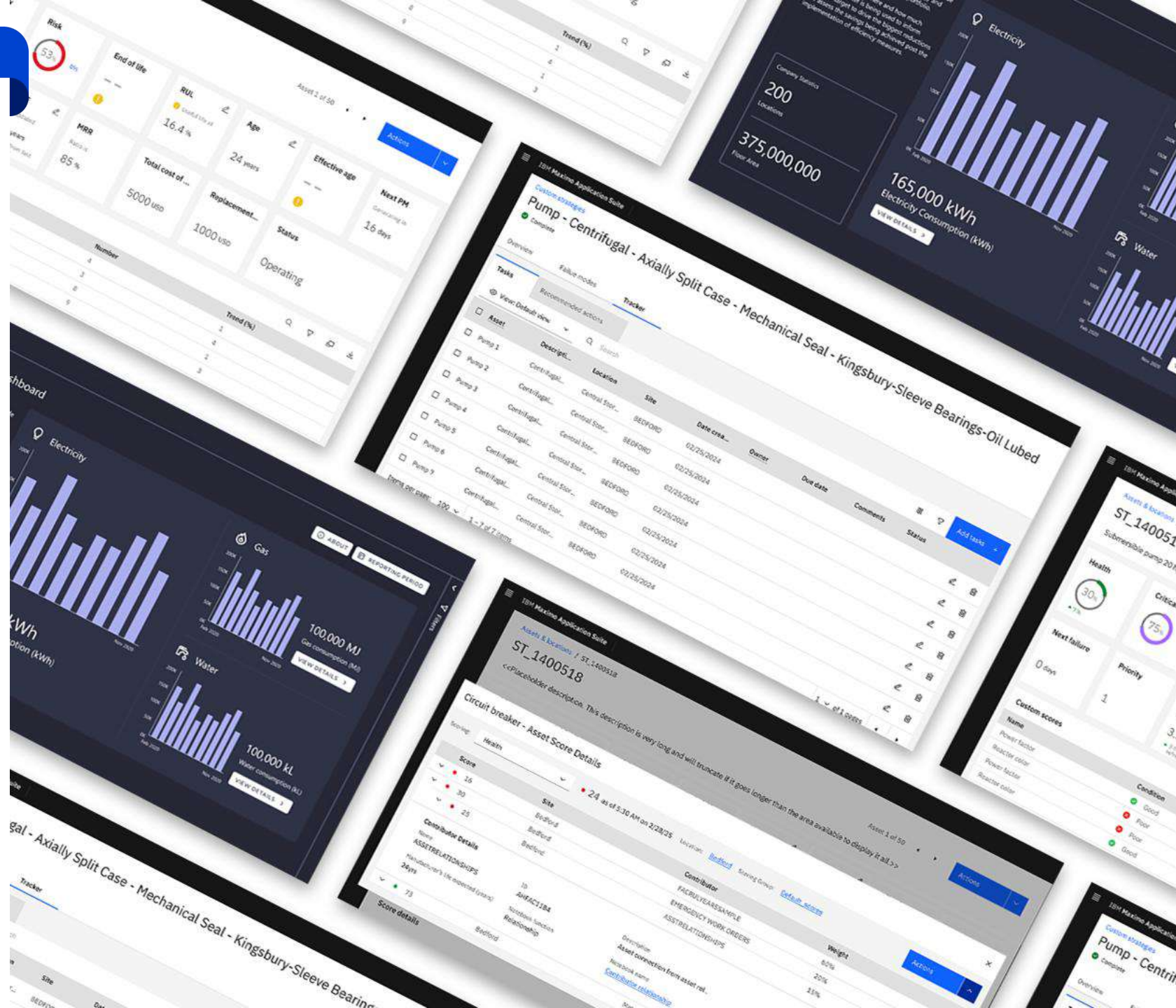


Optimize

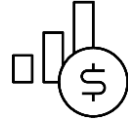


Boost asset reliability and availability with insights from condition monitoring and analytics.

- Reliability-Centered Maintenance
- Condition-Based Maintenance
- Predictive Maintenance
- Asset Performance Intelligence
- Energy Intelligence



Plan



Drive asset lifecycle value through automated scenario planning and data-informed investment decisions.

- Investment Planning
- Total Cost of Maintenance
- Capital Planning
- Project & Portfolio Management
- ESG & Climate Risk



Asset class Solutions

Gain more value from specialized asset portfolios with solutions design and built for specific work requirements.



IBM can help you increase time-to-value with solutions targeted at specific industries and asset classes

Industry
Energy and utilities

Monitor and analyze energy assets and improve the performance of energy portfolios.

Industry
Travel and Transportation



Monitor and manage the wear and tear of airports, fleet, and rail to keep things moving safely, reliably, and sustainably.

Industry
Manufacturing



Automate asset inspections and keep your assets running at peak performance.

Industry
Oil & Gas

Optimize processes in upstream and downstream with a focus on safety and compliance.

Industry
Government



Ensure dependable service for civil infrastructure and port authorities.

Industry
Natural Resources



Extend life of complex assets used in Mining and Agriculture.

Asset class
Facilities and real estate

Manage and optimize the operations and value of real estate portfolios, facilities, and assets.

Asset class
IT



Get a single point of user support and enterprise service management of IT/OT assets and processes.

Asset class
Renewables



Understand the asset performance of solar, wind, and energy storage for optimized results.

Real estate and facilities

Real Estate Management

- Portfolio Planning
- Site Selection
- Lease Administration / Accounting
- Tenant Tracking
- Payment Processing
- Client Requests

Capital Project Management

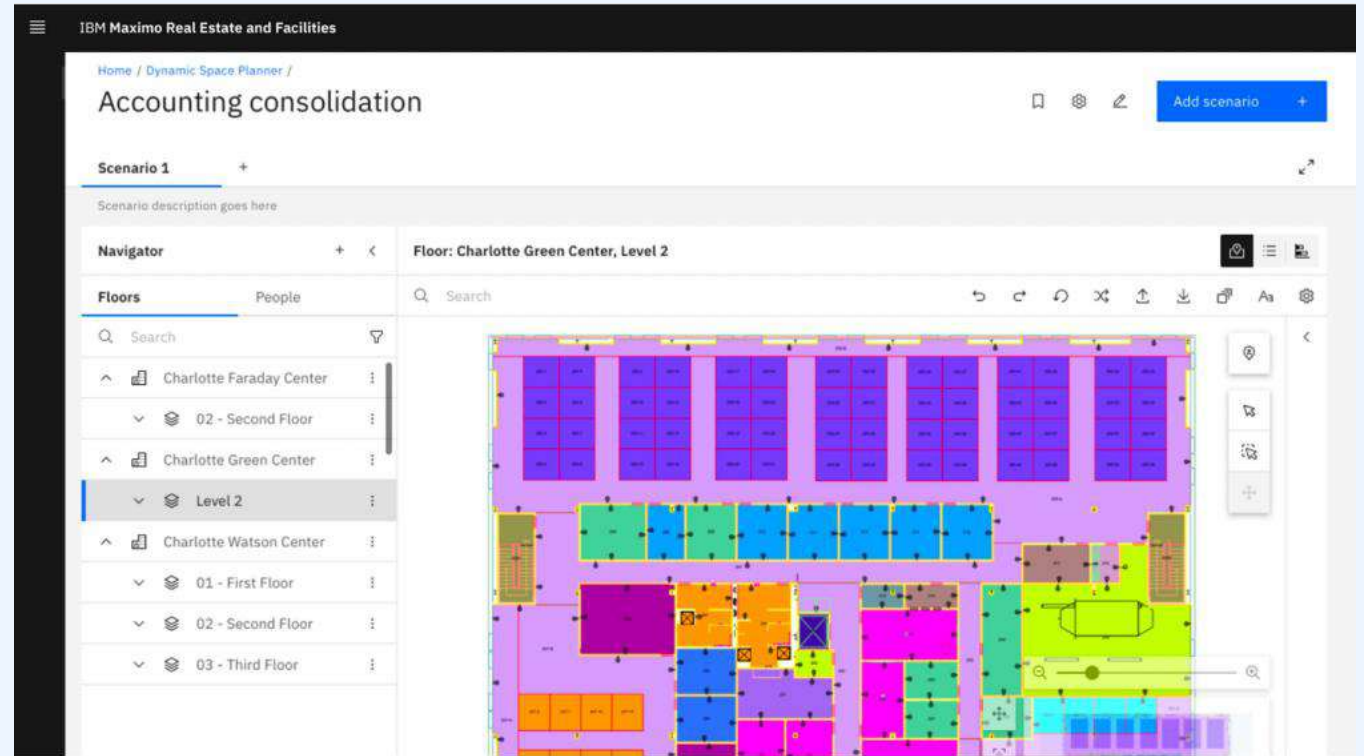
- Program Management
- Fund Management
- Project Management (Scope, Cost, Schedule, Resource, Vendor, & Quality Management)


Space Management

- Space Management
- Space Chargeback
- Strategic Planning
- Move Management
- Reservation Management
- CAD Management
- Personnel Provisioning

Environmental Sustainability

- CO2 Emission Tracking
- Utility Tracking
- Waste Disposal
- Water Consumption
- Green Opportunity Tracking



A person wearing a grey suit jacket is holding a black tablet computer. The person's hands are visible, with the right hand touching the screen. The background is a blurred industrial or factory environment with various machinery and equipment. The text "Blueprint for a Successful Implementation" is overlaid on the left side of the image in a large, blue, sans-serif font.

Blueprint for a Successful Implementation



KEY PARTNERS

Select the right implementation partner.



Keep It Simple

Start where you are and focus on value.



Agility

Deliver frequently & iteratively, create MVPs, embed feedback loops, collaborate daily, enjoy the DX.



Supplier Governance

Manage contracts, release POs, monitor SLAs, report violations, & calculate penalties.



Change Enablement

Select a champion, engage stakeholders, form a strategic vision, manage resistance, & embrace the DX.



Mobility

Field access, real-time updates, and offline mode.



Technology

Select a scalable technology.



Integrations

- BIM / CAD
- SMS / E-mail
- BMS / SCADA
- IoT & Smart Meters
- ERP
- Etc.



Visibility & Business Intelligence

Customize your KPIs, on-demand / scheduled reports, & live dashboards for an Eagle-Eye visibility.

Advanced Visibility

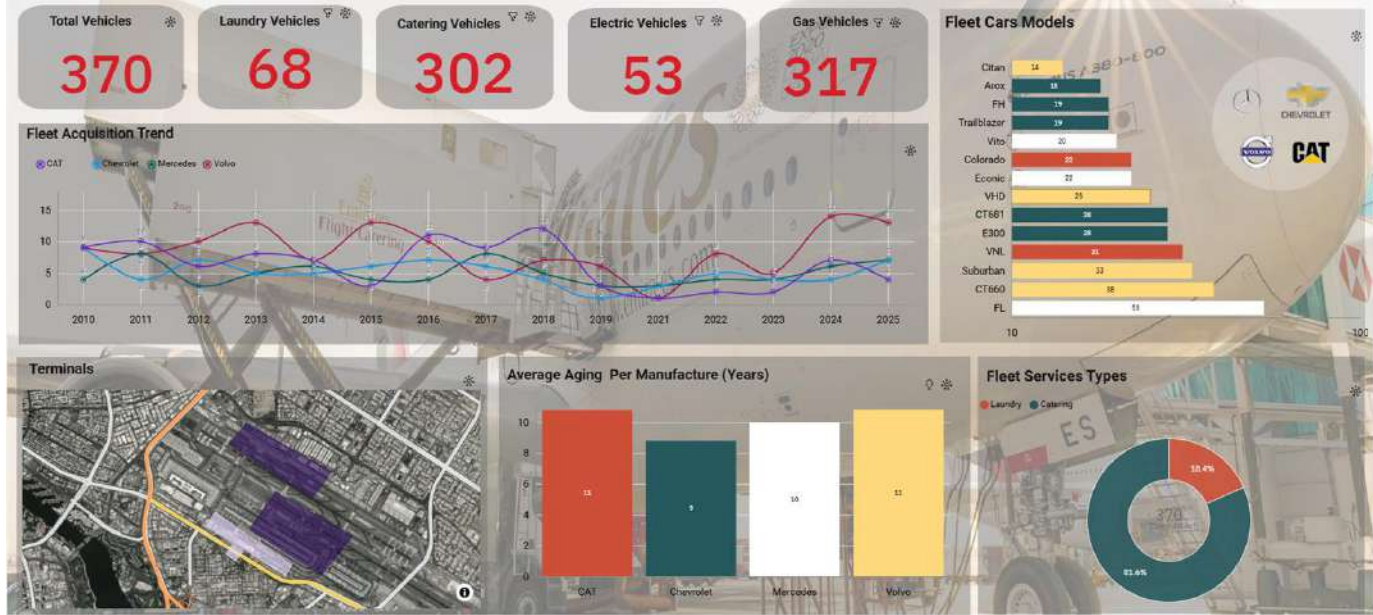
Always have eagle-eye visibility using custom KPIs, reports & dashboards.



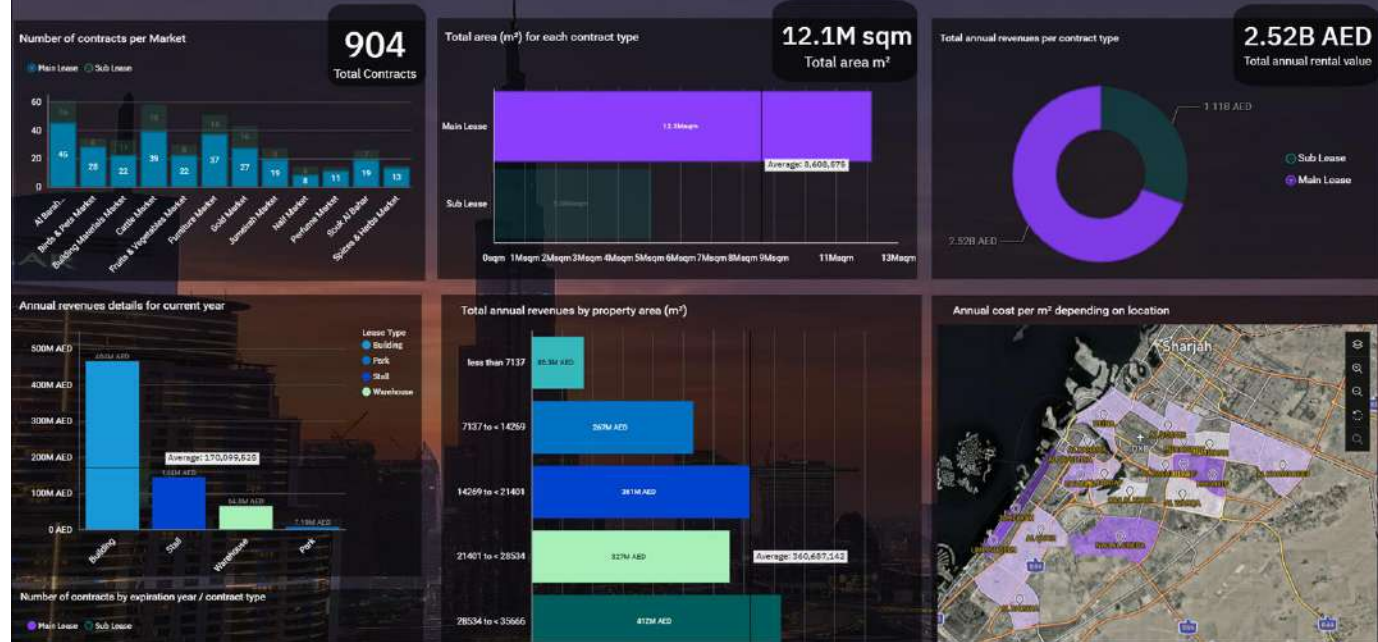
Advanced Visibility

Always have eagle-eye visibility using custom KPIs, reports & dashboards.

Fleet Dashboard

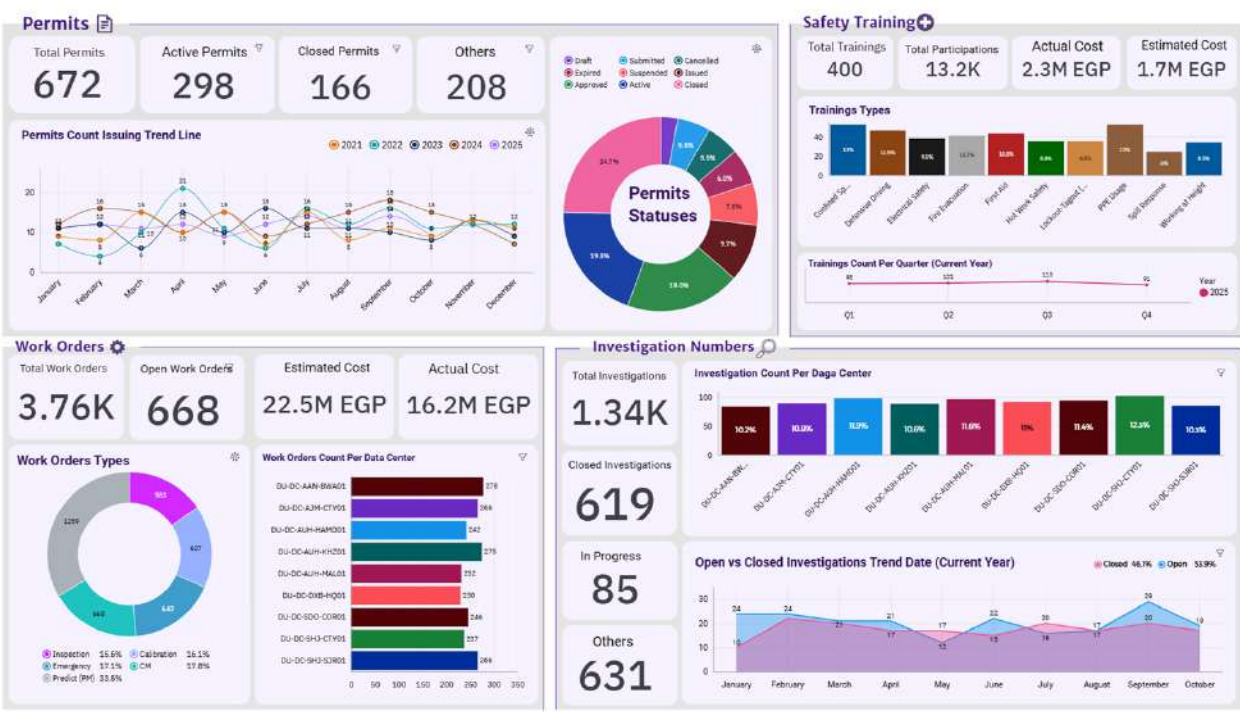


Lease Revenue Dashboard



Advanced Visibility

Always have eagle-eye visibility using custom KPIs, reports & dashboards.



لوحة معلومات مؤشرات الأداء الرئيسية للصحة والسلامة



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