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**egypt
facility
management
forum. 7th**



**12th & 13th MAY 2026
KEMPINSKI HOTEL
NEW CAIRO**

Presentation Title Here: *How Standards, Digitalization & ERP Are Reshaping Facility Management*

Presenter Name: Mohamed Shams

Title: Founder & CEO

Company: Prosper Egypt Facilities Management

Who We Are | Prosper Egypt

Prosper Egypt is a leading multidisciplinary service provider delivering integrated solutions in Facility Management, Security, Technology, and Supplies across Egypt.



We have built a strong reputation for **trust, innovation, and operational excellence**, enabling seamless, efficient, and sustainable services tailored to diverse client needs.

Today, Prosper Egypt stands as a **trusted partner** for major corporates, industrial sectors, and financial institutions nationwide

Vision

To lead the facility management industry through **sustainable, high-quality, and innovative solutions** that exceed client expectations.



Egypt FM Market: From Operations to Intelligence

EGYPT FACILITY MANAGEMENT (FM) MARKET

HISTORY • CURRENT STATUS • FUTURE OUTLOOK • FINANCIAL FIGURES

Egypt's FM market is rapidly transforming from traditional operations to intelligent, data-driven solutions, powered by mega projects, smart cities and digital transformation.

1 EVOLUTION OF THE FM MARKET IN EGYPT



2 FM MARKET SIZE & FINANCIAL OUTLOOK



3 KEY SECTORS DRIVING FM DEMAND IN EGYPT



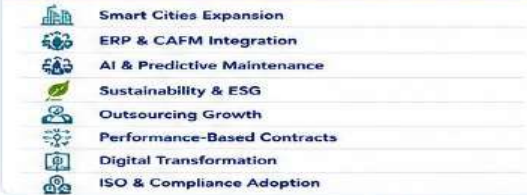
4 KEY CHALLENGES IN THE EGYPTIAN FM MARKET



5 THE FUTURE OF FM IN EGYPT (2026 – 2035)



6 KEY TRENDS SHAPING THE FM FUTURE



7 STRATEGIC CONCLUSION

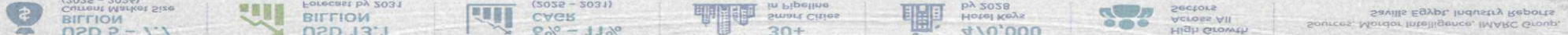
“ The Egyptian FM market is shifting from labor-intensive operations to intelligent, technology-enabled business ecosystems. ”

The future winners in Egypt's FM industry will not be the largest operators... but the most digital, integrated, compliant and data-driven organizations.

KEY FINANCIAL SNAPSHOT



SNAPSHOT KEA FINANCIAL



RA-Core ERP

“is not just a system... it’s how we run our entire business.”

□ Integrated Platform

All departments connected in one system

Finance, Operations, HR & Projects

Unified data across the organization

□ Smart Automation

Automated workflows & approvals

Reduced manual effort

Faster execution & accuracy

□ Real-Time Visibility

Live dashboards & instant reporting

Clear KPIs across all functions

Better monitoring & control



Intelligent Modules for Smarter Operations

Core Operations

CAFM
Operations Excellence

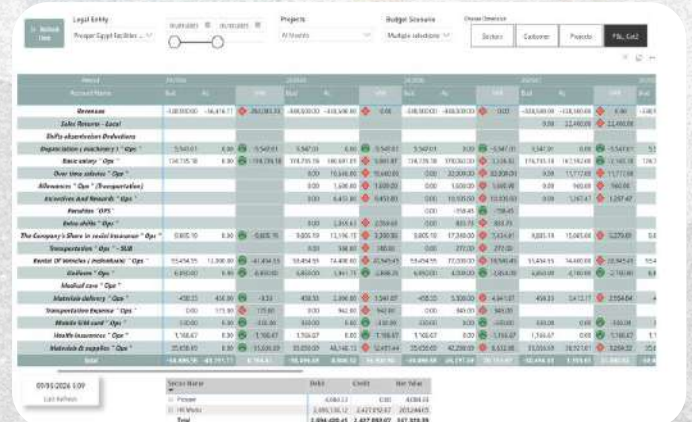
Corporate Functions

HR & Payroll
Finance

Procurement
Inventory

Governance & Quality

QHSE
SOPs
Document Control



Digitalizing Operations for Smarter FM

Real-Time Visibility

Live dashboards across all operations

Instant access to KPIs

Full visibility on assets & tasks

Smart Workflows

Automated work orders

Standardized processes

Reduced manual errors

Data-Driven Maintenance

Monitor asset performance

Identify trends & issues

Support predictive planning



Transforming Challenges into Performance



Compliance, SOPs & Operational Excellence

Transforming FM in Egypt From Traditional Operations to Intelligent Performance

What We Built

- ❑ Establishment of a strong foundation of compliance, governance, and QHSE standards.
- ❑ Developed in-house SOPs as per “Operational frameworks aligned with ISO 41001:2018 FMS”.
- ❑ Creation and implementation of facility management Manual for each sector
- ❑ Creation of comprehensive policies, procedures and process aligned with global FM standards.



Internationally Certified. Operationally Proven.

Transforming FM in Egypt From Traditional Operations to Intelligent Performance

Our Achievements

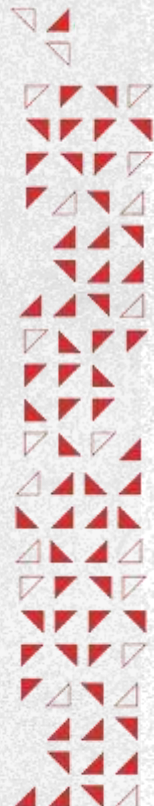
Successfully obtained 4 ISO CERTIFICATIONS BY "BUREAU VERITAS."

ISO 9001:2015 – Quality Management System

ISO 14001:2015 – Environmental Management System

ISO 45001:2018 – Occupational Health & Safety Management

ISO 41001:2018 – Facility Management System



ISO 41001 transformed FM from operational support into strategic



Real Results. Measurable Impact.



OPERATIONAL IMPACT



+35%
SLA Compliance
Improvement



-25%
Response Time
Reduction



+80%
Visibility Across
Operations



FINANCIAL IMPACT



-10%
Operational Cost
Reduction



+90%
Budget Accuracy



SCALE & COVERAGE



10+
Sites Managed



9000+
Assets Digitized



100%
Operations Tracked
via System



DIGITAL ADOPTION



100%
Dashboard Usage
by Management



Real-time
reporting across
all departments



Data-Driven Decisions. Smarter Operations. Measurable Value.
Delivering impact that drives performance, efficiency, and growth.



Delivering impact that drives performance, efficiency, and growth.
Data-Driven Decisions. Smarter Operations. Measurable Value.

Prosper Egypt Recommendations FM Classification & Evaluation committee

IN COLLABORATION WITH THE EGYPTIAN FACILITY MANAGEMENT ASSOCIATION



Establish a **Facility Management Classification Authority** and an **Evaluation Committee** in collaboration with the **Egyptian Facility Management Association**.



Encouraging FM companies to overcome market challenges through standardized evaluation, benchmarking, and continuous improvement.

HOW IT WORKS



CHALLENGES IN THE FM MARKET

- LACK OF STANDARDIZATION**
No unified standards or classification.
- INCONSISTENT SERVICE QUALITY**
Wide variation in performance.
- LACK OF TRANSPARENCY**
Limited visibility in capabilities & reporting.
- HIGH OPERATIONAL COSTS**
Inefficient operations increase costs.
- LIMITED COMPETITIVENESS**
Difficult to benchmark locally & globally.



KEY BENEFITS

- IMPROVED SERVICE QUALITY**
Meet defined standards & best practices.
- TRANSPARENCY & TRUST**
Clear visibility of capabilities & performance.
- OPERATIONAL EXCELLENCE**
Drives efficiency, innovation & continuous improvement.
- COST OPTIMIZATION**
Better asset management & reduced costs.
- INDUSTRY GROWTH**
Stronger, more competitive FM sector in Egypt.



TOGETHER, WE CAN TRANSFORM THE FM MARKET IN EGYPT
Through collaboration, evaluation, and continuous improvement, we build a stronger, more sustainable, and world-class FM industry.



OUR GOAL:
A HIGHER STANDARD BEFORE EFMF 2027



we build a stronger, more sustainable, and world-class FM industry. Through collaboration, evaluation, and continuous improvement, **TOGETHER, WE CAN TRANSFORM THE FM MARKET IN EGYPT**



BEFORE EFMF 2027
A HIGHER STANDARD
OUR GOAL:

Questions & Answers

“

*“Thank you for your time...
I’ll be happy to take any questions.”*

”



YOUR QUESTIONS
Help us understand what matters most to you.



BETTER SOLUTIONS
Together we can find smarter, more effective solutions.



GREATER VALUE
Your insights help us deliver more value to your business.



STRONGER PARTNERSHIP
Open dialogue builds trust and long-term partnerships.



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THANK YOU

